



July 1, 2017

The Secretary, Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Maharashtra, India.
Scrip Code: 500470

The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra-Kurla Complex, Bandra (E),
Mumbai - 400 051.
Maharashtra, India.
Symbol: TATASTEEL

Dear Sirs/Madam,

Sub: Press Release

Please find enclosed the press release titled “Tata Steel’s Q1 FY18 Key Production and Sales Figure (Provisional)”.

This disclosure is made in compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and records.

Thanking you

Yours faithfully,
Tata Steel Limited

Parvatheesam K
Company Secretary

TATASTEEL LIMITED

Registered Office Bombay House 24 Homi Mody Street Fort Mumbai 400 001 India
Tel 91 22 6665 8282 Fax 91 22 66657724
Corporate Identity Number L27100MH1907PLC000260 Website www.tatasteel.com

Tata Steel's Q1 FY18 Key Production and Sales Figure (Provisional)

Jamshedpur, July 1, 2017:

Production and Sales Performance: Tata Steel India*All Figures are in million tonnes*

| Items | Q1 (Actual) FY17 | Q4 (Actual) FY17 | Q1 (Provisional) FY18 |
|----------------|---------------------|---------------------|--------------------------|
| Hot Metal | 3.01 | 3.50 | 3.41 |
| Crude Steel | 2.52 | 3.20 | 2.94 |
| Saleable Steel | 2.34 | 3.13 | 2.95 |
| Sales | 2.15 | 3.21 | 2.75 |

Key Highlights:**Tata Steel Jamshedpur**

- Blast Furnaces achieved best-ever Hot Metal production of 2.73 million tonnes in Q1 FY18 (Previous best 2.67 million tonnes in Q1 FY17) (q-o-q)
- Blast Furnaces achieved best-ever lowest coke rate of 348 Kg/thm in Q1 FY18 (Previous best 359 Kg/thm in Q1 FY17) & best-ever highest coal rate of 189 Kg/thm in Q1 FY18 (Previous best 181 Kg/thm in Q1 FY17) (q-o-q)
- Pellet Plant achieved best-ever 1.70 million tonnes of production in Q1 FY18 (Previous best 1.67 million tonnes in Q1 FY17) (q-o-q)
- LD#1 achieved best-ever 0.86 million tonnes of production in Q1 FY18 (Previous best 0.85 million tonnes in Q4 FY17)
- Merchant Mill achieved best-ever 0.121 million tonnes of production in Q1 FY18 (Previous best 0.118 million tonnes in Q4 FY17)

Tata Steel Kalinganagar

- Successful ramp-up of Pulverised Coal Injection system for Blast Furnace

Sales Highlights

- Sales in Q1 FY18 registered a volume growth of 28% over same period of last year (largely due to Kalinganagar ramp-up)
- In Automotive segment, Hi-End Products sales volume grew by ~16% (y-o-y)
- Q1 FY18 exports volume grew 17 times over Q1 FY17
- Launched a first-of-its-kind retail outlet 'Tata Steel Sampoorna', wherein all the retail brands will be available to serve rural consumers

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- Witnessed a growth of 46% in sales volume (y-o-y) (primarily in hot rolled products) in small and medium enterprises segment

Awards & Recognitions

- Prime Minister's Trophy for Best Integrated Steel Plant for the year 2013-14, Steel Minister's Trophy for 2012-13 and Certificate of Excellence for 2011-12.
- Dun & Bradstreet Corporate Awards 2017 in the Iron and Steel sector
- "Clarivate Analytics India Innovation Awards 2016" - Top 50
- Sukinda Chromite Mine has been selected for National Safety awards (Mines) for the year 2013 as the winner in "Longest Accident Free Period" category
- Awarded with 'The GreenCo Platinum Rating' for Environment Excellence in Jamshedpur Plant at the 6th GreenCo Summit 2017
- Noamundi Iron Mine received the "Most Innovative Environmental Project Award" in Biodiversity category at the 6th GreenCo Summit 2017

About Tata Steel

Tata Steel Group is among the top global steel companies with an annual crude steel capacity of 27.5 million tonnes per annum (MTPA) as on March 31, 2017. It is the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Group recorded a consolidated turnover of US \$18.12 billion (INR 117,420 crore) in FY17. Tata Steel Group is spread across five continents with an employee base of nearly 74,000. Having bagged the Deming Application Prize and Deming Grand Prize for continuous improvement in 2008 and 2012 respectively, Tata Steel has now been recognised as the global 'Industry Leader' in 'Steel category' by Dow Jones Sustainability Index (2015). Besides being a member of the World Steel Climate Action Programme, Tata Steel has also been felicitated with several awards including the Prime Minister's Trophy for the best performing integrated steel plant for 2013-14 (received in 2017), Best Risk Management by CNBC TV18 (2016), 'Best-in-class Manufacturing' award from TIME India (2016) and the 'Most Ethical Company' award from the Ethisphere Institute (2016), IIM Sustainability Award (2015), among several others.

Disclaimer

Statements in this press release describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/ supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/ or other incidental factors.

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